DINO Financial Report – for October 29, 2018, District Board Meeting

Submitted by David Schmidt – Treasurer

Attachments: DINO 2018 Regionals Report – 2 pages
DINO Balance Sheet as at Oct 23, 2018 – 1 page
DINO Profit & Loss Statement for Jan 1-Oct 23, 2018 – 2 pages

Comments

1. Thankyou for your continued confidence in my work as treasurer. I will not be attending the board meeting but expect to get to Leavenworth late Thursday afternoon. Brian Sim will bring the Saputo bag to Leavenworth on Monday with instructions to give it to Matt Koltnow. If someone is willing to prepare and write the expense cheques before I arrive, please do so. Otherwise I will write the cheques when I arrive and distribute cheques to those board members still at Leavenworth on the weekend and mail cheques to board members no longer at the tournament. For board members who wish to be reimbursed in Cdn$, the current exchange rate is 1.31. The 2018 IRS mileage rate is 54.5¢/mile so we pay that one-way or half that two-ways.

2. The current signatories on the Chase account are Dudley Brown, Gay Parrish, Marla Patterson and David Schmidt (Dudley can explain the frustrations in getting the signatories changed). The current signatories on the HSBC account are Dudley Brown, John DeMeulemeester, Marla Patterson and David Schmidt. There is no limit on the Chase account but HSBC cheques over $5000 require two signatures. I looked into changing banks in Canada but all banks I spoke to (the ones with branches in Whistler) are charging cash deposit fees which would affect each of the Canadian tournaments. As HSBC is still not charging us those fees, I recommend we stay with them at least until they too adopt cash deposit fees. We are already paying cash deposit fees at Chase if we exceed deposits of $30,000 in a month. We have already deposited $2600 into Chase in October so I suggest someone tell Matt not to deposit more than $27,000 in cash into Chase this month. If we exceed that amount during the first three days at Leavenworth, which I doubt, he should hold over the rest of the cash and deposit it in November. If we are careful, we should be able to avoid cash deposit fees in both October and November.

3. The three regionals held so far have each produced a surplus. Thanks to the record attendance, Penticton's surplus was over US$34,000. That number could still go up as Marv is expecting a rebate from Tourism Penticton. You can ask him for details. Leavenworth presently shows a deficit but that is because some expenses, including the entire facility rent, have already been paid and recorded against the tournament.

4. Before the Lynnwood tournament we had to transfer significant amounts into the Chase account to cover expenses. For example, TournTables is paid in US$ for all tournaments and that amounts to a large cheque for Penticton! However, since Lynnwood's rent was prepaid and the tournament had a surplus, the Chase account has been replenished and now has a balance of almost $38,000. Unless something goes disastrously wrong in Leavenworth, I don't anticipate a need to transfer any more funds into Chase this year.

5. Thanks to the success of our regionals our current year P&L statement shows a surplus of over $30,000. The only major expenses we face in the next two months are the board reimbursements which will probably total about $7,500. There should also not be a significant year-end adjustment for the exchange rate. If Leavenworth breaks even, that would leave us with a surplus of over $20,000 for the year.

6. 2019 will be our "free" year in Penticton. Because we have set aside a portion of the rent paid in the past four years as prepaid expenses for the 2019 Penticton tournament, it won't have an impact on the Penticton P&L but it will increase our cash on hand by at least $20,000, We currently have almost $38,000 in our US account, over $80,000Cdn in our HSBC cash account and term deposits valued at over US $125,000. If all else stays equal, the free rent should increase our total cash reserves by at least $20,000 next year. As our cash reserves are well in excess of the $150,000 we should maintain as working capital, I do not believe a fee increase is necessary for 2019.

7. The credit card sales are extremely popular in Canada and becoming more popular in the US. About 25% of the entries at Canadian regionals are purchased by credit card. Square now has a new reader available which would allow us to also accept debit cards and allow people to "tap" the reader instead of us having to slide the credit cards through. The charge for debit cards is much lower so this would be advantageous for us. Unlike the current readers, which are free, we need to purchase these readers (at a cost of less than Cdn$50/unit). I recommend we purchase two readers – one for me/Saputo bag and one for Karen/Marla – and have them in place for Victoria.

8. Finally, I am prepared to serve as treasurer for another year should the board choose to reappoint me.

If you have any further questions, email davidschmidt@shaw.ca or call me at 604-377-5449.